



# NATURAL ESSENTIAL OILS MARKET SITUATION

Middle of Oct. 2020

Fragrant  
aromas

FRAGRANT AROMAS LTD



A man in a blue checkered shirt and red pants is walking barefoot on a dirt path in a lush green forest. He is carrying two large, round, woven baskets filled with bright yellow flowers, one in each hand, suspended from a wooden pole balanced across his shoulders. The path is covered with fallen leaves and tree roots. In the foreground, there are more baskets filled with the same yellow flowers. The background is a dense wall of green foliage and trees.

Harvest Seasons for our Chinese Osmanthus flowers, this year's new Osmanthus flowers absolute and concrete will be into the market soon.

For more information or interesting please contact us at [info@fragrandaromas.com](mailto:info@fragrandaromas.com)



A photograph showing two workers harvesting tea trees in a lush, green, mountainous landscape. The workers are wearing hats and are focused on picking the tea leaves. The background features rolling hills and mountains under a clear sky. The tea trees are dense and vibrant green, with some branches showing signs of being pruned or harvested.

Main Crop Season for our Tea Tree Oil, total production should be less than last year and prices a little higher than past years, but quality continuing can be guaranteed by Fragrant Aromas.

For demands or inquires please contact us



## Products in this report

Eucalyptus Globulus Oil&Eucalyptol  
Citronella Oil Java  
Ginger Oil FCC  
Natural Garlic Oil  
Cassia Oil&Derivatives  
Star Anise Oil&Anethole  
Tea Tree Oil BP  
Litsea Cubeba Oil&Cital  
Cedar Wood Oil China  
Magnolia Flowers&Leaves Oil  
Jasmine Flower Abs.&Conc.  
Lavender Oil  
Spearmint Oil  
Neroli/ Daidai Flower Oil  
Valerian Root Oil  
Angelica Root Oil

**Valerian Root Oil**

Best time for covering



## EUCALYPTUS GLOBULUS OIL &EUCALYPTOL

Prices in those days are steady increasing for the Eucalyptus oil and Eucalyptol for the tight supply of crude oil in the market and some increased demands in the overseas in those two weeks.

Although it's the new autumn crop season for our Chinese Eucalyptus oil, but for the continuing historical low collect price for the crude oil, farmers unwilling go to mountain to get raw materials and factories also lack of encourage motivation to production for the global weak demands and low market prices.

The current prices for Eucalyptus oil and Eucalyptol still in the bottom and historical line and we advise clients have demands in the next half years and early of next year can make decision to cover some, from this year's weather condition we fear the main production area in Winter season(Dec.to Feb.) will be have heavy snow and can make the crude oil price increase very quickly at the end of this year, until next year's new Spring harvest season comes(From April to July).





## China Citronella Oil Java

This year's main crop season was ended, and maybe for the reason of too much of raining weather conditions in our China at the first half of this year, the quality of the oil was lower than last year, and the total production quantity less 1/6 compared with last year, but farmers and factories production costs in this year increased a little.

At present the high quality oil meet the ISO standard is on up-forwarding trend for the limited supply.





## GINGER OIL FCC

The market price for our Chinese Ginger root oil FCC grade was stable now after several weeks' price increasing. The current price is still very reasonable level compared with this year's high price of Ginger root raw material and factory's productions costs.

In the next few months, the Ginger root will be have very strong demands in our China Spice market and this will be further push the Ginger dried root price for much higher price trends.

There will be no any price improvement opportunity for the Ginger Oil FCC in the next half of this year and we are continuing advising our clients who have demands in the next few months, it's still good time to purchase at present.



## NATURAL GARLIC OIL

100% Pure Natural Garlic Oil price is stable now for the continuing decreasing demands in the market. But for the Garlic price in the Spice market still hold on very higher position and at least 2/3 factories in our China already stopped their production lines and they only sell with stocks.

At present the price is the lowest level compared with past 3 years, the moment production costs and the low market price already make factories have very tiny profits to maintain the factory's operation. We estimated the natural garlic oil at the end of this year could be increased back to above USD 135/KG.





# CASSIA OIL&DERIVATIVES

In those weeks, our Chinese Cassia oil price was stable and crude oil collect price maintain at RMB 195-200/KG. The New spring crops stock oil in China already consumed or sold out about 4/5 and considering every year the new Autumn crop season's total production is much smaller than Spring crop season, we estimated this year's Autumn crop in our China total quantity is about 50-80 Tons. This quantity will not meet the market demands in Flavors and Cassia oil derivatives processing. The new Autumn crop oil price in this year could have further upforwarding trends.

Other cassia oil derivatives, like Natural Benzaldehyde, Cinnamaldehyde, Cinnamyl Acetate, Coumarin, O-Methoxy Cinnamaldehyde etc, prices are hold on stable, but supply was tight for the shortage of high quality crude oil.



## STAR ANISE OIL & ANETHOL NATURAL

Prices for Star Anise oil and Anethol still hold on higher position for the continuing shortage of supply.

The price for star anise seed in the Spice market didn't have any improvement in the past months and compared with the current star anise oil price, no farmers willing to use their star anise fruits to distill the crude oil, they are happy to sell the fruits to the spice market to get more profits.

The new autumn crop season for Star anise oil will be started in next month, but we don't think there will be have any improvement for the current price or supply situation. Maybe at the end of this year the market price could be further quickly increasing if the market see there is no new oil into the market and only sell by spring harvested stock oil.







## TEA TREE OIL

It's the new crop season now, from the moment harvest and production situation, the total output for this year estimated to be about 170-190 Tons, a little less than last year.

Price for common grade tea tree oil will be maintain the same price with 2020, but the price for high quality of Tea Tree oil that meet ISO4730:2004 standard and the identical Australian Standard AS 2782-2009 ("Oil of Melaleuca, Terpinen-4-ol type") will be have little price increasing for the reason of limited supply.



## LITSEA CUBEBA OIL/CITRAL

New crop season already finished on August, and this year's total output was about less 1/4 compared with last year.

This year's crude oil almost out of stock now in the market, and Litsea cubeba oil and Citral natural price is firming increasing.

Considering this year the Citrus flavor market in global still in strong demands and next new harvest season for Litsea Cubeba oil have to wait until next end of June, 2021. Based on the moment limited supply situation and current still low and very reasonable prices, we advise clients who have demands in the next 3-6 months can consider purchase now.

We believe that from March to May in 2021, the situation will be similar with 2020, the market price for Litsea cubeba oil and Citral will be quickly increased about above 50%.





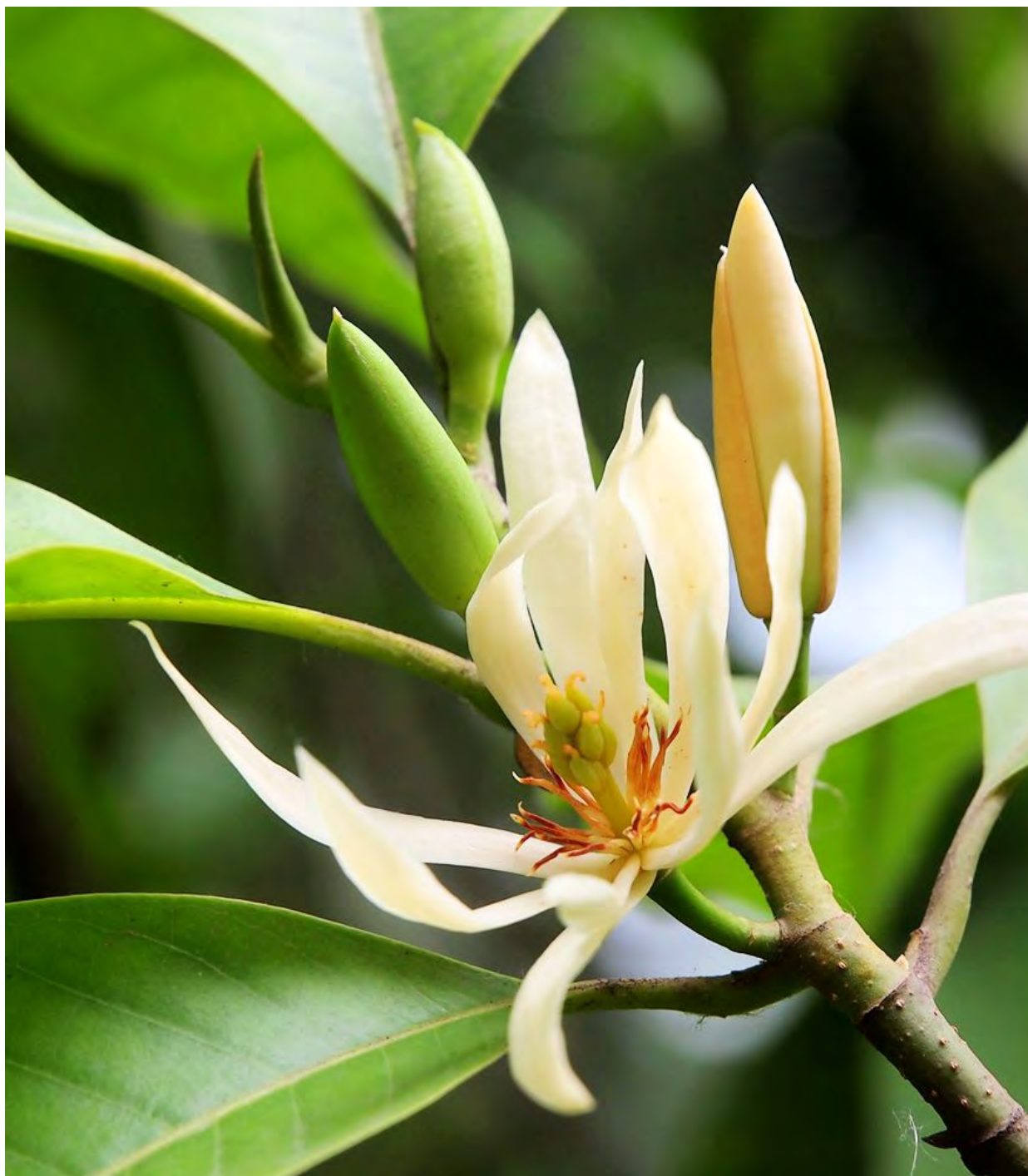


## Cedar Wood Oil China

The market price in those two weeks is stable and oversea market demands continuing on a strong position. Considering there is some uncertain news in our China market that the government will be carry out more strictly forest protection policy, that will be have greatly influence for the Cedar wood raw material collection and the out put of the oil in the next few months.

New commercial cedar wood trees that are permitted to cut down as raw materials are still very small and need wait 1-2 years to grow up. This situation will be further push future tight supply of the oil.





## **MAGNOLIA FLOWER&LEAVE OIL ( MICHELIA ALBA FLOWER OIL )**

The Spring season harvested flowers oil already out of stock at present, and the moment time it's the Autumn crop season. But for Magnolia flower and leave oil the Autumn crop season's total out put was very small for Tea flower factories are rush to purchase the raw material for their Tea formulation. The year (Including Spring seasons and Autumn crop seasons) the total production of Magnolia flower oil will be decreased about 60% compared with last year.

The market price for Magnolia flower oil that match the ISO 17382:2007 standard is quickly increasing for very shortage of supply. We advise clients who have demands can cover now.

( For 1-50kgs, we can delivery by Air from door to door)



## Jasmine Flower Abs.&Conc.

Market price is stable, and considering the main crop season already ended in last month, many Tea factories rushed collected the Jasmine flowers pushed this year's flowers price was on a very higher side. On the F&F global market the demands for the Jasmine flower abs.&con. is decreasing for the influence of Covid-19. Many our Chian factories didn't collect the raw material for production. At present, the market only sold by stocks.





## Osmanthus Flowers Abs.&Conc.

It's the harvest season for our Chinese Osmanthus flowers, this year the price for flowers is very high, many China pharmaceutical companies into this field to collect the flowers for their product formulation. According to the flowers purchasing price, this year's new Osmanthus flowers abs. and Conc. should be have 5%-10% price increasing. Total Osmanthus Conc. in this year estimated to be about 1200kgs-1500kgs.



## LAVENDER OIL

Already the end of this year's crop season, the total production decreased for the reason of this year's low price.

At present many farmers and plantations are growing corn and other plants in their lavender flowers land to get more profits. This means in next year, there will be much less lavender oil available in China and very little high quality 100% pure natural Lavender oil can export to overseas.

We estimated that in next year the Lavender oil price will be much higher unless France, Bulgaria and other European countries' harvest season is very good.





## SPEARMINT OIL

Our China's Spearmint oil market price is firming up in those days, but 100% Pure Natural Spearmint Oil still very difficult to collect.

The main harvest season already passed(from May to August), this year's production was not good, and India's production in this year also decreased a lot for the influence of Covid-19, making our China market supply become very tight. (ONLY refers to 100% pure natural Spearmint oil)

The Spearmint oil situation is the same with Lavender oil, in next year there will be very little oil into the market, for farmers are growing corn to replace the spearmint.

The price have further up-forwarding trend.





## NEROLI FLOWERS OIL

There is only about total 200kgs 100% Pure natural Neroli flowers oil available in our China market, price is stable at present for oversea market demands are weak in those two months.

But for good fragrance 100% pure and natural Neroli flowers oil supply was very tight and price are increasing.

(Good fragrance Molecular Distillation Neroli flower oil still available in our company, any interesting please contact us)





## VALERIAN ROOT OIL

New crop season ended in last month. This year's total output was decreased at least 2/3. Market demands very weak and the current price continuing at the bottom line.

Farmers in the main production area didn't plan continue growing any new Valerian root for the current too much low prices.

Our cooperate factory in this year only produced about 400kgs for the tiny profits, and in next year they showed some negative feelings and have no further expand production plan.

From this year's difficulty situation, in next year there will be very few or no any new Valerian root oil supply in the market and price could be increasing very quickly



## Angelica Root Oil

(Angelica Sinensis diels  
Main content:Ligustilide)

The angelica root oil price in those two weeks was a little increase for the raw material in the Chinese medicine market strong demands and the Angelica root price are increasing.

But the moment price still belong to the lowest level, we advise it's the good time for considering.





Michelia Alba Flower Oil  
Any interesting please contact us



**Fragrand**  
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**FRAGRAND AROMAS LTD**

222-1, 2nd Floor, Jinshan Building,,  
No.8 Linshan Lane, Jingshang Rd,  
Jida District, Zhuhai, 519015, Guangdong, China

Phone: +86(760)89833876 Fax: +86(760)89833876

E-Mail: [info@fragrandaromas.com](mailto:info@fragrandaromas.com)

[www.fragrandaromas.com](http://www.fragrandaromas.com)

[www.fragrandcassia.com](http://www.fragrandcassia.com)