

A close-up photograph of a lavender plant with several purple flower buds and one open flower at the top. The background is a soft, out-of-focus green and yellow. The text is overlaid on the image.

# NATURAL ESSENTIAL OILS MARKET SITUATION

End of August 2020

Fragrand

a r o m a s

FRAGRAND AROMAS LTD





Fragrant Aromas Ltd are glad to announce that we are partner with HANSU that produce high quality Hemp extracts in China and can supply CBD products to our clients in the Flavor&Fragrance, pharmaceutical and cosmetic industries.

**CBD/Cannabidiol 99%&99.5%**

**CBD Water-Soluble**

**Full Spectrum Hemp Oil**

**Hemp Essential Oil**

For more information or interesting please contact us at  
[info@fragrantaromas.com](mailto:info@fragrantaromas.com)



## Products in this report

Eucalyptus Globulus Oil&Eucalyptol  
Citronella Oil Java  
Ginger Oil FCC  
Natural Garlic Oil  
Cassia Oil&Derivatives  
Star Anise Oil&Anethole  
Tea Tree Oil BP  
Litsea Cubeba Oil  
Cedar Wood Oil China  
Magnolia Flowers&Leaves Oil  
Roman Chamomile Oil  
Lavender Oil  
Neroli/ Daidai Flower Oil  
Valerian Root Oil  
Angelica Root Oil

**Fragrand**  
aromas

# Angelica Root Oil

Best time for re-covering



## EUCALYPTUS GLOBULUS OIL & EUCALYPTOL

There is no any new crude oil into the market for the crop season already past and New Autumn crop season have to wait until Oct.

The current crude oil price is almost the lowest level in the past 7 years and farmers unwilling to distill the crude oil again even when Oct. new Autumn crop season comes with such low price.

Market demands also very weak for Summer holiday in overseas and also the Covid-19 situation still not improvement in demands markets.

The whole stock of Eucalyptus oil in our China market are in a very low level position and the moment price seems is the bottom line.





## China Citronella Oil Java

It's near the end of this year's new crop seasons, although market demands are weak, but the current price already in line with the production costs and crude oil price maintain at RMB 107/KG.

The price of Citronella oil with good quality maintain at stable in those two weeks.





## CHINESE GINGER OIL

The price of Ginger root oil FCC grade still further upforwarding for the shortage supply of dried Ginger roots and also the increasing price for fresh Ginger roots in the Spice market.

Almost all factories in China stopped production for the high costs and only sell the limited stocks. From the moment price, it's still very reasonable compared with production costs.

We advise clients who have demands in the next few months, it's still good time to purchase at present.



## NATURAL GARLIC OIL

With less and less stocks of Natural Garlic oil in our China and increased price for Garlic in spice market, the 100% pure natural Garlic oil price also are rebounding to higher level and increasing even the market demands is weak.

From the stocks and the current raw material garlic price, we estimate the price for Garlic oil have further 5%-10% increasing.







## CASSIA OIL&DERIVATIVES

In those two weeks, our Chinese Cassia oil price increased very quickly, crude oil price was increased from last month at RMB 175 to this week's RMB 190-195/KG. New spring crops season already ended and the total China production (including last year's stock) was less 250Tons.(Normal year's production was about 350-400 Tons) . Also our neighbour country- Vietnam, this year their total production decreased a lot and their price level is the same with our China, oversea clients continuing back to China for purchase much better quality cassia oil.

Other cassia oil derivatives, like Natural Benzaldehyde, Cinnamaldehyde, Cinnamyl Acetate, Coumarin, O-Methoxy Cinnamaldehyde etc, prices follow up and is further increasing.



## STAR ANISE OIL & ANETHOL NATURAL

There is no any new star anise oil come out and the supply of Star anise oil and Anethole continues very tight.

Prices are very firming up, the oversea demands for Natural Anisic Aldehyde in those months increased a lot and further pushed the limited supply in much difficulty situation.

This year's Star anise fruit price in the spice market still very high and we think even waiting until Nov. when new harvest season comes, that will be very few new oil can into the market to ease up the current tight supply situation.







# TEA TREE OIL

In those two weeks ,our Chinese Tea Tree Oil price is stable and new oil will be into the market at the end of next Month, In those years with our China's government control of farmland, many Tea Tree plantations were returned to farming crops and it's banned to grow the Tea tree.This year the new crops of Tea Tree oil should be also limited.



## LITSEA CUBEBA OIL/CITRAL

It's still the new crop seasons and fruits harvest will be ended in next week. Although the market price for Litsea cubeba Oil and Citral Natural in last month increased a lot, but factories and farmers in this year still have worries about the market demands and market price when new oil into the market, they didn't earn any money from last year's crop season, and they fear the situation will be like last year: New oil largely into the market after crop season and market demands suddenly become weak, price decreasing very quickly, clients will be wait until price decreased to bottom line.

This year's total production costs is a little higher than last year for labour's collection fruits costs. And from our investigate and calculation, this year's total output will be much less than last year. Prices should be also higher than last year.





# Cedar Wood Oil China

It's the main harvest seasons, and the market demands for Cedar Wood oil was increased a lot in those months for the reason of Covid-19, price is a little increasing, but compared with other country's cedar wood oil, our China's oil price still on a lower side.



## MAGNOLIA FLOWER&LEAVE OIL ( MICHELIA ALBA FLOWER OIL )

The spring harvest seasons already past, and this year's total production for flower oil was less 400KGS in China for the reason of increased flower raw material price and the decreased market demands in overseas.

The market price for Magnolia flower oil have further increasing trends, it's still belong to the low lever, we advise clients who have demands can consider now.







## ROMAN CHAMOMILE OIL

Near the end of crop seasons and the total production in this year in our China almost the same with last year, but total production costs increased about 5%-8%, high quality Oil sells very well in China market and the market price should be firming up in the next months.



## LAVENDER OIL

It's the main harvest season for our Chinese Lavender Oil, this year the total plantations decreased for the reason of year by year decreased prices and farmers are turn to grow other farming crops.

This year's costs and price for Lavender oil almost the same level with last year, although we heard the news from friends in Bulgaria and France that this year their harvest is very good, but this year for the influence of COVID-19, their costs and prices shouldn't be too much low.

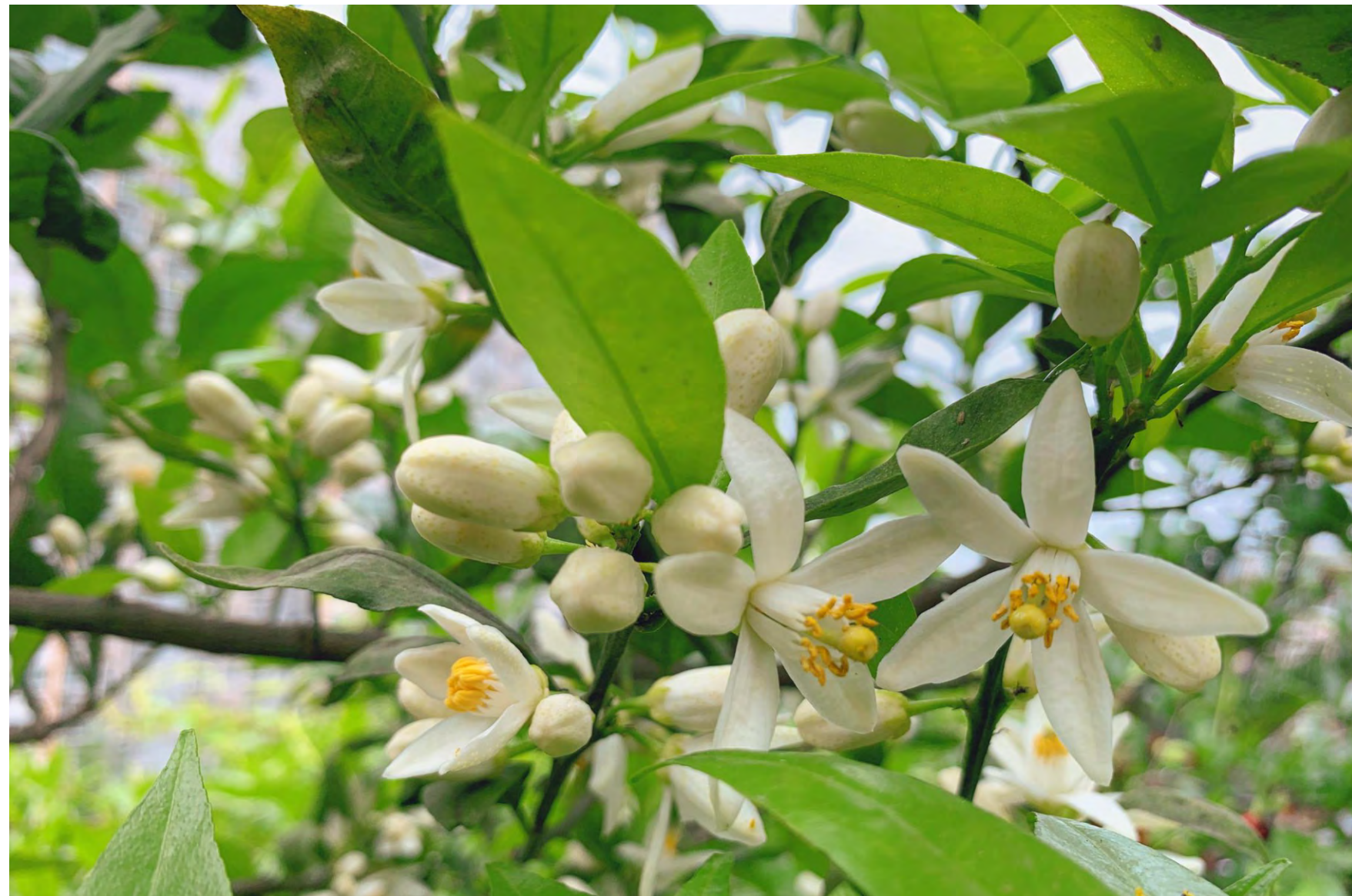




## CHINESE NEROLI FLOWER OIL

High quality 100% Pure natural Neroli flower oil supply in our China is very limited, price in those two weeks is stable, from the current price it's still very low and considering only in next year's June can get the new oil, we trust for the next few months with the stock consumed, the price for this material will be increasing very quickly.(afterall, compared with Egyptian Neroli flower oil our China's price is much much lower, and clients more likely to cover from China(

(Good fragrance Molecular Distillation Neroli flower oil available now in our company, any interesting please contact us)





## VALERIAN ROOT OIL

It's the crop season, price is firming up for the shortage of raw material. This year the total plantations for the Valerian root decreased at least 2/3. Many farmers didn't plant this root in last year because of too much low price of Valerian root oil in those two years.

From factories side, they also have no any interesting in processing of the oil, because of the following two reasons: 1. Market price at present for the oil almost the same with the production costs and they have no any profits; 2. The market demands in those two years decreased a lot, they fear this year's demands will be worse and have great risk for the stocks, and they decreased production. Only maintain some quantity for old clients.

We fear the price will be quickly upforwarding in the next months if there is some strong demands in the market.





# Angelica Root Oil

(Angelica Sinensis diels  
Main content:Ligustilide)

The angelica root oil price in those two weeks is increasing for the continues raw material price upforwarding. And oversea demands in those weeks also become strong.

From costs side, the high quality of Angelica root oil price at present still belong to the lowest level, we advise clients who have demands can consider now.







Valerian Root Oil  
Any interesting please contact us

**Fragrand**  
a r o m a s

**FRAGRAND AROMAS LTD**

222-1, 2nd Floor, Jinshan Building,,  
No.8 Linshan Lane, Jingshang Rd,  
Jida District, Zhuhai, 519015, Guangdong, China

Phone: +86(760)89833876 Fax: +86(760)89833876

E-Mail: [info@fragrandaromas.com](mailto:info@fragrandaromas.com)

[www.fragrandaromas.com](http://www.fragrandaromas.com)

[www.fragrandcassia.com](http://www.fragrandcassia.com)