

Chen Pi Oil/(Aged) Tangerine Peel Oil available in Fragrand, any  
interesting please contact us  
Botanical name: Pericarpium Citri Reticulatae

# NATURAL ESSENTIAL OILS MARKET SITUATION

Middle of July. 2020

**Fragrand**  
a r o m a s

FRAGRAND AROMAS LTD



## Products in this report

Eucalyptus Globulus Oil&Eucalyptol  
Citronella Oil Java  
Ginger Oil FCC  
Natural Garlic Oil  
Cassia Oil&Derivatives  
Star Anise Oil&Anethole  
Tea Tree Oil BP  
Wintergreen Oil Natural  
Michelia Alba Flowers&Leaves Oil  
Roman Chamomile Oil  
Jasmine flower Absolute&Concrete  
Chinese Neroli/ Daidai Flower Oil  
Valerian Root Oil  
Angelica Root Oil

**Fragrand**  
aromas

**Jasmine Abs.&Con.**

Good time for covering





## EUCALYPTUS GLOBULUS OIL & EUCALYPTOL

In those two weeks, the Eucalyptus globulus oil and Eucalyptol price is very stable, and have the trend of price rebounding to higher side.

The Eucalyptus oil spring crop seasons already gone, at the same time the main production area in Yunnan, Guizhou, Sichun and Jiangxi is the raining seasons, some area's heavy rainfalls caused floods and many factories began shut down or slow down the production.

At present, the Crude oil collect price maintain at RMB 65-68/KG, the current crude oil price already the lowest accept level for farmers, the market price for Eucalyptus oil and Eucalyptol still the historical lower side, we advise clients have demands can consider, it's still the best time to cover.



## China Citronella Oil Java

It's the main crop season for our Chinese Citronella Oil, and the current price belongs to the lower side, almost the same with the production costs. Considering it's also the raining season in the production area, also influenced by last year's low price and weak demands, this year the farmers and factories' production activities are very low, this year's new crop harvest oil will be much less than last year, if the demands in the market have a little stronger in the next half of 2020, the price will be have a great possibilities of quickly increasing.





## CHINESE GINGER OIL

Recently the Ginger Oil FCC grade price is steady up forwarding. It is mainly influenced by this year's Ginger root raw material drop in production and the continued price increasing in the Spice market. In this special difficulty year, the ginger root purchasing price and other production and labor's costs increased a lot, many factories already decreased their production plan and only sell by stocks, from the cost side, the current price is still at a very reasonable level, in the next half of 2020, the price for ginger oil still has great possibility for further increasing.





## NATURAL GARLIC OIL

After some decreased price in last month for the reason of raw material price decrease, the moment price is stable now. It's not the crop seasons for Garlic oil natural, and market only consumed by stocks, as far as we got information from factories, the total China natural Garlic oil stocks not more than 25 Tons, and almost 85% factories in China have no any further processing plan or schedules in the next half of 2020.

The Garlic oil production belong to our China's environment protection department mainly inspection products, and all factories' environment protection equipments and other costs continuing increasing year by year, but the current Natural garlic oil price belong to very lower side compared with the raw material price, except the capital and other operation costs, all factories almost no any profits to earn for production the garlic oil.





## CASSIA OIL&DERIVATIVES

The Spring new crop season almost ended, according to the main area factories' share information, this year's Spring crop oils will be less 1/3 compared with last year for the following reasons: Firstly, influenced by the Covid-19, in the first half of this year the whole market demands decreased a lot and many factories in Guangdong and Guangxi still have last year's stock, they also shortage of capital to operate the factories, they have to decrease this year's production plan; Secondly, although in the past two months the cassia oil price have a little increasing, but compared with the costs, the current cassia oil price still on the production costs level, farmers and factories are very low enthusiasm to collect raw materials and production. From supply situation and this year's increased production costs, in the next few weeks the oil should be still have RMB 2-4/KG increasing level.

Considering recently the Cassia crude oil price is stable, our other products price for Natural Benzaldehyde, Cinnamaldehyde, Cinnamyl Acetate and Coumarin also maintain stable for the current decreased market demands.



## STAR ANISE OIL & ANETHOL NATURAL

The Star Anise Oil and Anethol price maintain stable at the moment after quickly increased at the end of June, but influenced by very tight raw material supply situation, some factories still up-forwarding their sell price. In those two month, it's the growth period for the Star Anise fruit, and there will be no any new fruit oil and leave oil into the market, Autumn new crop seasons have to wait until Oct.

From the current price, already have clients can't accept and think it's on a very higher side, clients who have demands for Anethole Natural begin turning to India for Anethole ex Basil oil for replacement to try to reduce costs, but this year India had influenced by the Covid-19 and also bad weather conditions, their Basil oil production decreased too much, also their own market demands increased a lot, caused their India's Anethole Ex Basil oil price is the same and even higher than our China Anethole ex Star Anise Oil. The price for Star Anise Oil and Anethole in the next few weeks should be firming up.





# TEA TREE OIL

The moment stocks of high quality Chinese Tea Tree Oil already very limited, and this year's new oil have to wait until Oct. In those weeks, the oversea markets demands for the high quality tea tree oil increased a lot and for 100% Pure natural tea tree oil price continuing firming up.





## WINTERGREEN OIL NATURAL

It's the new crop season, this year's new oil harvest is not good, for last year the wintergreen tree growth area decreased a lot, 100% Pure natural crude oil price maintain at RMB 280-290/KG, considering there are too much of blended or adulterated oil in the market, it increased a lot of collecting crude oil testing costs, and from the whole costs side, this year's natural Wintergreen oil market price should be a little higher than last year, and trustable source of 100% pure natural Wintergreen oil still hard to find.



## MAGNOLIA FLOWER&LEAVE OIL ( MICHELIA ALBA FLOWER OIL )

End of the Spring crop season now, this harvest season's flower price was much higher than last year and many factories didn't collect flower for distillation, the supply is tight and the oil quality meet ISO standards market price has increased about 6%-8% in those two weeks, from the flower price and productions costs in this year, the current price still on a very lower side and it's the good time for cover.





## JASMINE ABSOLUTE & CONCRETE

Jasminum sambac (L.) Ait

At the moment it's still the crop seasons for our Chinese Jasmine absolute and Concrete, considering in those weeks, all China Flower Tea Factories rush to Guangxi Jasmine plantation to collect the Jasmine flowers, pushed the flowers collect price increased about 10%-15%, and for next week's new production of Jasmine Absolute and Concrete costs and price should be follow up and increasing respectively.

But for now, you can still purchase good quality Jasmine absolute and concrete with competitive price, we recommend clients have demands can consider now, it's the good time to covering.





## DAI DAI FLOWER OIL ( CHINESE NEROLI FLOWER OIL )

The oversea demands had some increased in the those weeks, and the Neroli flower oil price with good fragrance increased some, considering the crop season already past, good quality stocks already limited, clients who have demands need catch up the time to cover recently, this year's China Neroli flower oil price already decreased some compared with last year, and new crop season have to wait next year's May. We only left 30kgs in stock.

(We also have very good fragrance Molecular Distillation oil, any interesting please contact us)







## VALERIAN ROOT OIL

Recently our Chinese high quality Valerian root oil price are firming up, and supply is some tight, this year's new oil have to wait until Oct. But this year the growth of valerian root area decreased too much for the reason of low price in the past two years, and also this year some factory operation and production costs increased, we estimated this year's new oil have a decrease of 1/2 compared with last year, the new oil price should be much higher than the moment. The current price for Valerian root oil already the same as last year's production costs, and also almost the history low price, it's the best time to cover now.



## Angelica Root Oil

(Angelica Sinensis diels  
Main content:Ligustilide)

In this month the Angelica Root raw material price in the herb and medicinal materials market increased very quickly for shortage of supply. And the Angelica Root oil price also firming up and have potential further increasing rapidly. Because recently the main production area affected by the rain seasons and flood, caused many angelica plants sick when the root long time soak in the rains and no sunny weather conditions. This year's new crop for Angelica root raw material should be decreased a lot.



# Roman Chamomile Oil

It's the new crop season for our Chinese Roman Chamomile Oil, affected by the epidemic and growth and collect flowers labor costs increasing, this year's high quality Roman Chamomile oil price had increased, but compared with other countries' costs and market price, our China's price still very competitive. From the plantation's information, this year's total production will be the same with last year; clients who are interesting or have demands can come to us for inquiry or ask samples for order confirmation.





**Passion Fruit Seed Oil**  
(Passiflora edulia Sims)

Any interesting  
please contact us

**Fragrand**  
a r o m a s

**FRAGRAND AROMAS LTD**

222-1, 2nd Floor, Jinshan Building,,  
No.8 Linshan Lane, Jingshang Rd,  
Jida District, Zhuhai, 519015, Guangdong, China

Phone: +86(760)89833876 Fax: +86(760)89833876

E-Mail: [info@fragrandaromas.com](mailto:info@fragrandaromas.com)

[www.fragrandaromas.com](http://www.fragrandaromas.com)

[www.fragrandcassia.com](http://www.fragrandcassia.com)

