

A photograph showing several workers in white shirts, high-visibility vests, and face masks loading large, clear plastic-wrapped pallets onto the back of a truck. A large white sign is attached to one of the pallets, featuring a red stylized knot logo and the text '中国援助 CHINA AID FOR SHARED FUTURE'.

# CHINA & FRAGRANT AROMAS ARE WITH YOU!

As the impact of coronavirus (COVID-19) grows globally, We believe in the power of working together, with care and compassion, and taking every precaution we can to navigate this challenge.

Please don't hesitate to contact us if you have any assistance and supports.

Stay Safe and best wishes to you, your families and colleagues.



# Summary Situation of Our China F&F market

In those two weeks, the worse situation of coronavirus in overseas had caused the temporary broken of the raw material supply chain and purchasing, many ships also stopped or decreased had great influence for the clients' plan. Even the oversea demands suspended and decreased a lot, many of our China's Natural essential oils and also aromatic chemicals prices still increasing and shortage in supply. For our China just back to work from the nationwide coronavirus home quarantine, and the spring crop seasons for some materials were missed, markets at the end of 2019 also didn't very well, many factories and companies didn't purchase enough stocks; For the aromatics, the shut down of sea port and cities in overseas caused many chemical raw materials can't imported into China, many synthetic aromatics in China very very shortage material for production, clients want stocks have to purchase with higher and higher increased price or purchase our Natural aromatics for use.

The F&F industry is closely connected worldwide, we hope the coronavirus will be soon ended or else this year all the raw materials could be unstable and influenced greatly.



NEW PRODUCT RECOMMEND

# NEROLIDOL NATURAL

**Purity: 92% & 95%**

**Source: Isolated from Neroli Leaves Oil**

Nerolidol has a faint, floral odor similar to rose and apple. It is an unusually sweet, fresh, tenacious odor.

For its delicate and very versatile notes, and also its fixative value and blending properties, the nerolidol is mostly used in food flavoring, like tea and peach flavors, also raspberry and other floral type fruit flavors and also in perfumes, especially anything with a light citrus taste and scent. It sometimes shows up as a flavoring agent in pop.

**Fragrand**  
aromas





## Products in this report

Eucalyptus Globulus Oil  
Citronella Oil Java  
Ginger Oil FCC  
Natural Garlic Oil  
Cassia Oil&Derivatives  
Star Anise Oil&Anethole  
Tea Tree Oil BP  
Michelia Alba Flowers&Leaves Oil  
Valerian Root Oil  
Roman Chamomile Oil  
Dai Dai Flower Oil / Chinese Neroli Flower Oil  
Jamine flower Absolute&Concrete

**Fragrant**  
aromas

# Ginger Oil FCC

Better time for covering  
Any inquiry please contact us



# EUCALYPTUS OIL &EUCALYPTOL

The Eucalyptus oil and Eucalyptol market in the past weeks in China is up and down, very unstable for the unexpected things happened, but from this week, it's stable and a little rebounding and increasing. Because in those weeks the overseas influenced by the Coronavirus further spreading, many countries carry out the home quarantine policy, logistic and sea port also temporary shut down or shortage of labour, all those facts caused the whole F&F upstream industrial chain broken and downstream clients ceased working, although there is some increased demands that used in the formulation of disinfection and sterilization products, but the whole demand market in overseas seems stopped. Two weeks ago, the neighbouring province-Sichuang broken out forest fire and caused 19 firefighter dead, this tragedy pushed Yunnan province carry out strictly forest fire prevention policy and farmers go to mountains to get eucalyptus leaves and twigs and distill the crude oil are not permitted. That means in next two months there will be very few or no new oil into the market, and this also why the oil in this week rebounding and increasing. From the current crude oil price, it's the lowest price lever compared with last 6 years, if in next weeks and months the overseas coronavirus epidemic well controlled, we think the market price for eucalyptus oil further rebounding up have great possibility. (As we know, overseas already no stock for last year's continuing lower price, they didn't purchase any, and many of them only cover based on P. O.)





## CITRONELLA OIL JAVA

It's stable at present, although last year the Citronella oil demands in global was weak, but the oil ratio was few and the growth and labour costs are increasing year by year, high quality of Citronella crude oil price was maintain at RMB 106-110/KG since end of last year.

The other main production area in Indonesia, their costs also on a higher side, their price is almost the same with our China, and more clients prefers to purchase from our China for it's better fragrance.

At present it's the grass grow periods, from all the plantation growth situation, this year the farmers enthusiasm for grow new grass is very low, may cause the total production in 2020 decrease a lot.







## CHINESE GINGER OIL

Our Chinese Ginger Oil price in those weeks still firming up, mainly affected by the spice market for the ginger raw material price increasing. From the current production costs, we estimate that the high quality of FCC grade Ginger Oil price have great possibility of further increasing. Based on the moment market price, it's still on a very reasonable price level; we advise clients who have demands in the next few months with current covering still the good time.



## NATURAL GARLIC OIL

Influenced by the spice market Garlic material price up-forwarding and decreased market stocks for Natural Garlic Oil, from last week our Chinese Natural Garlic Oil price began quickly increasing and according to the current Garlic raw material purchasing price, our Chinese garlic oil price estimated to be increased to RMB 950-1000/kg then all factories can have profits to maintain the operation for the whole year. We advise clients have demands can consideration at the earliest time.





# CASSIA OIL&DERIVATIVES

The moment price holds on steady, but compared with the end of last year it already increased a little. The new Spring crop seasons have to wait until end of May, from last year and the current market weak demands, this year factories seems lost the enthusiasm for collecting new cassia leaves for production new cassia oil, because many factories in China still not sold out last year's stock, and also the price is the lowest level compared with last four years, the operation and labor's costs for factories are increasing year by year, bank loan benefits rate in those two years also up-forwarding, all factories bear great pressure. ( Our factory currently full supply of Natural Benzaldehyde 99.99%, Cinnamaldehyde, Cinnamyl Acetate, Coumarin, any demands please contact us)



## STAR ANISE OIL & ANETHOL NATURAL

The supply of Star anise oil is still very shortage in those weeks, and prices are continuing firming up. Influenced by our Chinese epidemic after Feb. all farmers and factories were stayed at home for home-quarantine, many villages only had lifted lockdown after middle of March, it missed the best time for production of star anise leaves oil and the market in those periods almost no any new oil make up the shortage situation.

On the other side, the price for star anise fruits in the Spice market are very high, compared the benefits with the oil, farmers unwilling to cut down leaves and twigs to distill the crude oil for fear it affect the growth of the star anise fruits.

For Star anise oil and Anethole natural, we don't think there is any price down-forward trend in the next few weeks.







## TEA TREE OIL

Recently our Chinese Tea Tree oil demands from overseas has become strong and the market price also increasing, maybe it affected by the shortage supply of Australia and their increased price, clients come to our China for raw material cost-saving and supply consideration. But with more and more oversea clients interesting our Chinese Tea Tree Oil, it bring some pressure for the high quality Tea Tree Oil, especially that meet ISO&BP grade, we estimate the Tea Tree oil price have further up-forwarding trend.



## MAGNOLIA FLOWER&LEAVE OIL ( MICHELIA ALBA FLOWER OIL )

Early of next month it will be the crop season for Michelia alba flower oil and leaves oil. But influenced by the Coronavirus in China, the labor are very shortage, it's very difficult to collect large quantity of raw materials for production, at the same time, with the further spreading of the epidemic in globally, this year's market demands temporary unable to calculate and estimate, this bring a lot of production pressure for factories; Another difficulty situation is that from May to August, it's the main purchasing season for Michelia alba flower from Nation-wide tea factories. (Our China Tea companies and factories produce Jasmine Tea all need add Michelia alba flower to make the Jasmine fragrance much better and taste good). Those facts will be pushing the Michelia alba flowers price increasing very quickly. This year's harvest of Michelia Alba flower and leaves oil will be not optimistic, and price should be have some increasing.

(Our company's Flower Oil meet the ISO 17382:2007 standards, any interesting please contact us)





## VALERIAN ROOT OIL

This month it's time for grow new Valerian root, but few farmers willing to plant this root, because there were too many farmers grew this root in the year of 2018 and 2019, the oil price in that two years decreased too much, calculated labor, fertilizer, fuel etc, almost 80% farmers were lose money. Although our China market still have some last year crops' stock, but our Chinese medicine market increased and consuming a lot, the total stock in China already very few. The current market price is very very close to the production costs, also the lowest price level in the recent several years. The price for Valerian root oil in the next half of 2020 have great chance and space for increasing. We advise clients have demands considering covering now. (We only left less 200kgs in stock that harvested in last autumn and the fragrance is much smooth and charming, any quantity we can delivery by air from door to door)





## ROMAN CHAMOMILE OIL

Last year the total production in our China was small, domestic market demands became strong and the stock at present is shortage, Roman Chamomile oil price is follow up other Chinese Natural essential oils price are firming up. New crop seasons have to wait after August. Compared with the production costs, the current price still on a very lower side. It's the good time for covering now.





## DAI DAI FLOWER OIL ( CHINESE NEROLI FLOWER OIL)

It's the crop season for our Chinese Neroli flower oil (Dai Dai Flower Oil), the flower period is very short and only maintains about 15 days, and factories are catching up the time to collect the flower for production. Considering it's also the spring raining season in the production area, it bring some difficulty for the collecting of the flowers and also for the epidemic reason, labors shortage, we estimated this year's total production will be much less last year. From production costs, this year's flower oil price will be almost the same with last year. (For the reason of our Chinese Neroli Flower oil price is much lower than overseas, this year the clients who have demands can come to us for inquiry and pre-order)





## JASMINE ABSOLUTE&CONCRETE

*Jasminum sambac* (L.) Ait

New Jasmine absolute and concrete will be start production in next month, from plantation in Guangxi province, this year's total Jamine flowers production estimated to be the same with last year, but from May to August is the main time for Tea factories in China to collecting the Jamine flowers, about 60000 Tea factories will be rush and competitive to purchase flowers, this bring a great uncertainty and risks for this year's Jasmine absolute and concrete production costs and output. The first quarter of 2020 shows very weak demands for Jasmine Absolute and concrete, this bring a lot of challenges for all factories, but no matter how the harvest in this year, this year's fresh Jasmine flower collecting price and total production costs will be not lower than last year.

