

Cover story:
2024 New harvest season for our
Chinese Litsea cubeba oil&Cital
Any interesting please contact us

NATURAL ESSENTIAL OILS MARKET SITUATION

Early of July. 2024

Fragrand

a r o m a s

FRAGRAND AROMAS LTD

Products in this report



Eucalyptus Globulus Oil&Eucalyptol
Cassia Oil&Natural Benzaldehyde&Other Derivatives
Star Anise Oil,Anethole&Anisic Aldehyde Natural
Ginger Oil FCC
Tea Tree Oil
Ho Wood Oil / Natural Linalool&Linalyl Acetate
Litsea Cubeba Oil&Citral Natural
Cedarwood Oil China
Magnolia Flower&Leaves Oil
Valerian Root Oil
Osmanthus Concrete&Abs.
Neroli/ Dai Dai Flower Oil

EUCALYPTUS GLOBULUS OIL&EUCALYPTOL

The price for Eucalyptus Globulus oil were stable in those two weeks after increased in early and middle of June. And crude oil price maintain above RMB 50/kg (not include VAT)

The drought weather condition in Yunnan province had improvement for the rainy days in those weeks, and a little new crude oil into the market. But the crude oil supply still very limited and farmers have further price increasing expectation.

Oversea market demands in May and June also much stronger than last year, the demand pushed the price quickly increased in June.

Considering from July to August, it's the seasons for oversea clients' summer holiday and each year the demands for those two months become weak, we estimate the prices for our China Eucalyptus oil and Eucalyptol were maintain at the current level.

Cassia Oil China, Natural Benzaldehyde 99.99%, &Other Derivatives

The price for our China Cassia oil is further increasing for the following reasons:

1. This Spring harvest seasons, there were too much of heavy rainy bad weather conditions in the production areas of Guangxi and Guangdong province. The harvest time was earlier ended than usual. And many dried cassia leaves and barks were rot or decayed in the mountains and forests. Based on our calculation with all production areas, this year's Spring harvest season's total output will be decrease at least 50%, total from 150mt to 180Mt .

2.For the shortage of dried Cassia leaves, this spring season's purchasing price of dried leaves higher 5%-8% than 2023, and the production costs increased.

Considering this year the oversea demands for Chinese Cassia oil(no matter it's new methold or old methold/traditional) is increasing especially in beverage industry, and based on this spring total output, we believe our Chinese cassia oil price have further upforwarding trends.

For the price of Cassia oil increasing, the prices for our deep processed products of Natural Benzaldehyde, Coumarin and Cinnamyl acetate Natural will be follow up.



STAR ANISE OIL & ANETHOL, ANISIC ALDEHYDE NATURAL

Star anise crude oil market price was a little increased with the same reason of Cassia oil because of Guangxi had too much of rainy days and no any fruits oil into the market, farmers unwilling to collect fresh star leaves and twigs to distill the star anise leaves oil for the fruits price in the spice market very high.


Oversea market demands for the Star anise oil and Anethole Natural seems a little weak than last year, from supply and demand balance side, the price didn't increase very quickly.

But the current market prices were on very lower side in the past years, and did not attract any interesting for farmers and factories for expand production.

The current oil mainly sold by stocks, new Autumn harvest seasons have to wait until Oct., we believe once the oversea market demand become active in the next few weeks and months, the prices for Star anise oil, Anethole and Anisic Aldehyde natural must be increasing very quickly.

We strongly advise our clients who have demands for those materials in the next months can consider now.

GINGER OIL FCC

A photograph showing four women working in a ginger field. They are harvesting ginger roots from the soil. The woman in the foreground on the left is wearing a white long-sleeved shirt and a colorful patterned vest, and is using a tool to cut ginger. The woman next to her is wearing a purple long-sleeved shirt and a purple cap. The woman in the background is wearing a red jacket and a red cap. The woman on the right is wearing a pink jacket and a red cap. They are all focused on their work. The field is filled with ginger plants and harvested roots. In the background, there are green hills and trees under a cloudy sky.

The price for our Chinese Ginger Oil maintain a very reasonable level in those weeks. Although the ginger root raw materials in Spice market maintain stable in those days, but this year our China in many cities have too much of rain and many ginger production areas had some greatly influenced by the rainy weather conditons. (ginger root were rot in the soil with too much water)

The supply of dried ginger slice still very limited in the market.It's not the harvest seasons for the Ginger roots, when it's the season and market see the ginger output decreased, we believe the prices for raw material and also Ginger oil price will be increasing.

TEA TREE OIL

The price for our Chinese Tea tree oil that match ISO and BP grade maintain stable, but supply become very limited for the reason of shortage of crude oil.

New seasons have to wait until Sept.

Ho Leaf/Wood Oil Natural Linalool&Linalyl Acetate

It's the harvest seasons for ho leaf oil and the prices for good quality Natural Linalool and Linalyl Acetate were increased a little in recently.

Although this year the trees growth very well in the plantations, but in the villages, for the shortage of young labor to get the leaves and twigs to distill the crude oil pushed the total production costs have some increase.

The prices for natural Linalool and Linalyl acetate in those two years were maintain in history lowest side and many factories and farmers had very tinny profits and decreased their production activities, even some farmers abandoned their plantations. From long-term aspect, the moment lowest market price not good for those two materials' sustainable development in China.

For those two materials, we see the oversea market demands are increasing, maybe for the reason of natural linalool and Linalyl acetate price is very near with synthetic, and they use natural to replace the synthetic.

LITSEA CUBEBA OIL & CITRAL NATURAL

This year the new harvest season for Litsea cubeba oil was delayed for the market and weather condition reasons.

Many factories still waiting and watching the market situation to decide whether they'll be engaged in the production in this year. And this harvest season the weather is not hot, fruits still very green and not rip, we estimate at the middle of July, it will be suitable for distill the oil.

In those two years, many factories and oil collectors were lost a lot of money for the litsea cubeba oil (in 2022 the price for litsea cubeba oil too much high, but in 2023 the price decreased rapidly and many factories that still have 2022 high price stocks have to sold with low price and lost too much money). All of them were fear this year's oversea demands become weak and cause the market price for further decreasing. The moment last year's stock oil price already on very low side level. All factories in this new harvest season very carefully before production.

But based on our investigation and visiting the plantations, this year's China total output must be decrease. Price will be upforward or downforward we need waiting at the end of July.

Cedarwood Oil China

The price for our China Cedarwood oil recently is increasing and supply is very shortage. Because our China Cedarwood oil price was on very low side for many years, farmers decreased the collection of raw material. Also in those two years, the Cedarwood used in Furniture industry decreased. (about 1/2 cedarwood sourced from the slice or waste wood in Furniture industry) caused the supply of cedarwood raw material became tight. Especially, recently the oversea market demand for Cedrol and MCK became very strong, those factories increased the source of cedarwood oil as raw material.

Considering the furniture industry decreased wood demand, if factories or farmers directly use cedarwood trees to distill the oil, the production costs will be much higher. And this year we see the price for Cedarwood oil will be further increasing trends if Cedrol and MCK demand continuing become strong.

MAGNOLIA FLOWER&LEAVE OIL (MICHELIA ALBA FLOWER&LEAVE OIL)

It's the harvest seasons for the Magnolia flower oil, but the moment it's also the busying harvest seasons for the Jasmine flowers, and Chinese Tea industry rush to the production areas to collect Magnolia flowers that used in their Tea.

Also the continuing heavy rainy weather condition pushed the flower market quickly increased the sell price of Magnolia flowers.

Based on the moment market flowers or farmers sell price, all of us can't bear the costs and almost all the factories in production areas didn't collect flowers to produce this spring harvest oil.

We'll be waiting for good opportunity and have to wait in Autumn seasons, at that time the Jasmine flower tea industries will not purchase Magnolia flowers and we have chance to get cheaper flowers to distill the oil.

We advise clients who have demands and only need a few quantity can purchase now.



VALERIAN ROOT OIL

Market Report | Early of July. 2024

From next week it will be this year's harvest season for our Chinese Valerian root oil. And the moment price is steady increasing for limited supply.

In this year there will be very few new oil into the market, the total plantations and growth areas of Valerian roots in China decreased at least 85% compared with past years for the historical lowest price of oil.

The other source plantations were growth for China medicine industry use.

Those two years the oversea demands for Valerian root oil decreased a lot and this year we also will be decrease the production of new valerian root oil. We estimated this year we only can distill about 300kgs.

(For any demand, no matter small or large, we can provide service that delivery by Air or by Courier from door to door)

Osmanthus Concrete&Absolute

At the moment the prices for our Osmanthus concrete and absolute still stable for the continuing processing of the flowers.

This year the total global F&F markets seems increased the demand of Osmanthus conc.&Abs. and 100% pure natural with the good quality and better fragrance conc. and abs. price is push increasing, also the supply become a little limited.

Before new harvest fresh Osmanthus flowers comes at the end of Sept. we think the prices will be stable at the moment level. (We think this year's weather condition is abnormal and China flower tea, beverage, dessert etc industry demand of flowers become stronger and stronger each year, we see the new harvest season's fresh flowers price should be much higher than 2023, if so , the Conc.&Abs. price in new seasons will be increase as per raw material)

We continuing advising our clients who have demand or purchasing plan for our osmanthus concrete and abs. can consider now.




Neroli flower/leaf oil/ Dai Dai flower/leaf oil

Picture Story: Our cooperation plantation for neroli flowers in Fujian province

The current price for Neroli flower oil is stable, but the supply become limited because this year the flower oil decreased a lot for the reason of too much of raining weather conditions during the harvest time. And also last year the overseas demands from EU countries decreased, many factories didn't distill the oil, only use the flowers to make flower tea and sell to medicine companies.

We currently only have total 200kgs in stock, and new harvest season have to wait in May 2025.

For this oil, any demand please contact us.



Cover story:
harvesting the Neroli flowers in our
plantations with sustainable source
Any interesting please contact us

FRAGRAND AROMAS LTD

222-1, 2nd Floor, Jinshan Building,
No.8 Linshan Lane, Jingshang Rd,
Jida District, Zhuhai, 519015, Guangdong, China

Phone: +86(760)89833876 Fax: +86(760)89833876

E-Mail: info@fragrandaromas.com

www.fragrandaromas.com

www.fragrandcassia.com